LITENERTSHAP RESEARCH


REPORT 2023

## Summary

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## Summary

Between the ongoing strength of live radio and innovation within on demand audio, audio has never been in such a strong position.

In terms of recency of listening, there is almost universal listening to audio content in the past week ( $97.6 \%$ ) and live radio is the dominant player in this field reaching $91.8 \%$ of adults. Listening to on-demand, online audio now reaches $57.4 \%$ of the population.

Irish audiences are connected in the digital world. Ownership of smart phones (92\%) and smart speakers ( $45 \%$ ) enables easy access to audio content at home or anywhere. The growth in ownership of smart speakers has been relatively rapid (+32\% points since 2019).

## Summary

© Most listening to audio content happens in the home with seven-in-ten (69\%) listening to audio at home on an average day. However, as the country moves back outside of the home, there has been some increase in listening outside the home $-41 \%$ listening in the car and $11 \%$ listening to audio while out walking/cycling/running.
© On an average day, in terms of time spent listening to audio, live radio has a share of $73.9 \%$ of the audio market while on-demand audio has a $26.1 \%$ share.
(C) For the younger 15-24-year-old cohort, live radio achieves the largest share of time spent, $44.7 \%$ followed by music streaming (Spotify or similar) at $28.5 \%$ and YouTube for Music with a $12.7 \%$ share.
© However, almost two-in-five adults pay for a subscription service on one or more online platforms - either audio streaming (ad free), YouTube premium (ad free) or podcasts.

## Core JNLR Data - A Recap

RADIOCENTRE IRELAND

$$
\begin{array}{l|l}
80.2 \% & 3.3 \mathrm{milli} \text { ion }
\end{array}
$$

listen to radio on average day

> 4 his
> 7 mins
average time spent per listener per day

$$
\begin{gathered}
13.4 \\
\text { midion }
\end{gathered}
$$

total hours per day

Radio is in a very
people listening on average day strong position in 2023. More than 3 million listeners tune in every day, listening for a total of 13.4 million hours.

## Radio Reach - Average day

| 2018 | $3,138,000$ | $82 \%$ |
| :---: | :---: | :---: |
| 2019 | $3,167,000$ | $82 \%$ |
| 2020 | $3,187,000$ | $81 \%$ |
| 2021 | $3,171,000$ | $80 \%$ |
| 2022 | $3,194,000$ | $79 \%$ |
| 2023 | $3,320,000$ | $80 \%$ |

## Radio delivers significant reach across all age cohorts.

## Radio Reach - Average Day



While most listening to radio happens on the FM radio - more than half million $(546,000)$ listen on digital platforms delivering $11 \%$ share of radio minutes on the average day


# Technology Enables Access 

RADIOCENTRE IRELAND

## Irish audiences are highly connected



| $910 / 0$ | OWN | OWN |
| :---: | :---: | :---: |
| HAVE | SMART | VOICE |
| BROADBAND | PHONE | ACTIVATED |
| ACCESS |  | SPCH/SMART |
|  |  |  |

52\%
OWN
BLUETOOTH
WIRELESS
HEADPHONES

## Almost two-in-five (38\%) are subscribing to one or other of these online platforms for audio content



## Younger people more likely to pay for audio content

■All 15+ ■15-24 - 25-44 ■45+


Paid Subscription
Audio Streaming (such as Spotify
Premium)



## Our Daily Audio Environment

While most audio listening activity happens at home, a significant proportion are listening in the car.

69\%
listen to audio at home

## $70 \%$

use a radio/music system to listen

Technology features strongly in this space. Almost 1 in 3 people listen to audio on a smart phone.
$41 \%$
listen to audio in the car

30\%
use a smart phone to listen

## While radio remains the most used device among listeners to audio content, significant proportions use a connected device.

Any Audio Activity - Average Day


## Smartphone most used device among the younger 15-24's

|  | Audio Activity - Average Day |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | All 15+ | $15-24$ | $25-44$ | $45+$ |
| Used radio/music system | 70 | 49 | 66 | 80 |
| Used smartphone | 30 | 60 | 36 | 16 |
| Used smart speaker | 10 | 11 | 12 | 8 |
| Used PC/ laptop | 7 | 9 | 8 | 5 |
| Used tablet | 3 | 2 | 4 | 2 |
| Used TV | 3 | 3 | 4 | 3 |

## Most listening to audio material happens at home

## Any Audio Activity - Average Day


$60 \%$
AT
HOME


CAR/
VAN
$11 \%$
WORK/
SCHOOL/
COLLEGE

11\%
OUT WALKING/
CYCLING/ RUNNING

3\%
BUS/
TRAIN/
DART

1\%
SOMEONE
ELSE'S
HOME

## In car listening has increased marginally and peaks among those in employment

## 50\%

Half of those in employment listen to audio content in car/ van on the average day


And almost one in six of this working group listen at work/college

## Although most listening happens at home for ALL age groups, younger groups more engaged with audio outside of home compared to older cohorts.

|  | Audio Activity - Average Day |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | All 15+ | $15-24$ | $25-44$ | $45+$ |
| At home | 69 | 63 | 63 | 76 |
| Car/van | 41 | 36 | 48 | 38 |
| Work/school | 11 | 13 | 16 | 7 |
| Out walking/cycling/running | 11 | $\mathbf{2 3}$ | 13 | 5 |
| Bus/train | 3 | $\mathbf{1 1}$ | 3 | 1 |
| Someone else's home | 1 | 4 | $*$ | $*$ |

## By the way ...

# Almost one third (32\%) of those in employment work from home at least one day per week. Almost half of working graduates work from home on 1+ days. 

# The Audio Market 

RADIOCENTRE IRELAND

## 89.2\%

active in the audio market on average DAY

## 3.7 million

 active listeners
## 97.6\%

listened to audio content in past WEEK

Almost universal listening - 4.0 million


## Radio is the dominant form of audio listening

## Listening Past Week



$$
\begin{array}{cc}
920 & 4.0 \% \\
\text { LISTEN TO LIVE } & \text { LISTEN TO } \\
\text { RADIO } & \text { MUSIC } \\
& \text { STREAMING }
\end{array}
$$

34\%
LISTEN TO YOUTUBE MUSIC

23\%
LISTEN TO OWN MUSIC

220
LISTEN
TO
PODCAST
7\%
LISTEN BACK TO IRISH RADIO

Listening levels to digital formats are broadly similar to 2022 patterns, There is a small resurgence in listening to our own personal music archives.

| All 15+ - Listening Past Week |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 2019 | 2021 | 2022 | 2023 |
| Live Radio | $93 \%$ | $92 \%$ | $90 \%$ | $92 \%$ |
| Music Streaming | $26 \%$ | $37 \%$ | $40 \%$ | $40 \%$ |
| YouTube Music | $36 \%$ | $36 \%$ | $35 \%$ | $34 \%$ |
| Own Music | $36 \%$ | $22 \%$ | $18 \%$ | $23 \%$ |
| Listen Back | $6 \%$ | $6 \%$ | $6 \%$ | $7 \%$ |
| Any Podcast* | $9 \%$ | $17 \%$ | $23 \%$ | $22 \%$ |

## Listening to Audio Formats in Past Week

| 283 | $15+$ | $15-24$ | $25-44$ | $45-64$ | $65+$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |
| Live Radio | 92 | 87 | 90 | 94 | 95 |
| Listen Back to Irish Radio | 7 | 9 | 9 | 8 | 2 |
| Music Streaming (Spotify \& Other) | 40 | 74 | 52 | 30 | 6 |
| YouTube Music | 34 | 57 | 44 | 25 | 10 |
| Own Music | 23 | 34 | 25 | 22 | 14 |
| Any Podcast | 22 | 25 | 32 | 19 | 7 |
| - Irish Podcast | 15 | 16 | 23 | 13 | 6 |
| - International Podcast | 14 | 18 | 21 | 11 | 3 |

## Profile Listeners Past Week

|  | Audio Streaming Listeners (40\%) | Podcast Listeners (22\%) | YouTube Listeners (34\%) |
| :---: | :---: | :---: | :---: |
|  |  | 28\% | 25\% |
| - Subscribers (paid) | ) 67\% |  |  |
|  |  | 72\% | 75\% |
| - Free users | 33\% |  |  |

## A <br> significant proportion of audio streamers are paid up, ad-free subscribers

## Profile Listeners 15-24's Past Week



Podcast
Listeners (25\%)


Caution: Small sample sizes

## Similar profile among 1524's podcast and youtube listeners mostly using free service

## And Now The Daily Picture

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## Overall, across the country, radio is the \#1 choice, by a significant margin.

Reach Average Day

15+


15-24

## Live radio accounts for $73.9 \%$ of all time spent on audio.

- Live Radio

■ Music Streaming - Paid (Spotify \& Other)

- Music Streaming - Free
- Own Music
- Listen Back to Irish Radio
- Podcast
- YouTube Music - Paid Premium
- YouTube Music - Free


## For $15-24$ 's, live radio has a share of $44.7 \%$ of all audio listening minutes <br> SHARE OF AUDIO - AVERAGE DAY

- Live Radio
- Music Streaming - Paid (Spotify \& Other)
- Music Streaming - Free
- Own Music

■ Listen Back to Irish Radio

- Podcast
- YouTube Music - Paid Premium
- YouTube Music - Free



## Audio - Estimated Share of Time Spent - Average Day

| $(4)$ | $15+$ | $15-24$ | $25-44$ | $45-64$ | $65+$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |
| Live Radio | 73.9 | 44.7 | 64.9 | 82.4 | 96.0 |
| Listen Back to Irish Radio | 0.4 | 0.6 | 0.3 | 0.4 | 0.1 |
| Any Radio (Live or Iisten back) | 74.3 | 45.2 | 65.2 | 82.8 | 96.1 |
| Music Streaming (Spotify \& Other) | 11.6 | 28.5 | 15.5 | 6.8 | 0.6 |
| YouTube Music | 6.7 | 12.7 | 10.2 | 3.8 | 1.5 |
| Own Music | 4.3 | 10.2 | 4.3 | 3.5 | 1.3 |
| Any Podcast | 3.2 | 3.4 | 4.8 | 3.1 | 0.5 |
| - Irish Podcast | 1.4 | 0.9 | 2.3 | 1.2 | 0.4 |
| - International Podcast | 1.8 | 2.4 | 2.5 | 1.8 | 0.1 |

Share to live radio has dropped marginally overall (-0.4\%) while share for other formats has rebalanced due to a small resurgence in listening to 'own music' and a change in patterns among the younger audience.

## Share of 'commercial' audio for all adults

- Live Radio

■ Music Streaming - Paid (Spotify \& Other)

- Listen Back to Irish Radio
- Podcast

■ YouTube Music


## Share of ‘commercial' audio for all 15-24's

## SHARE OF COMMERCIAL AUDIO

- Live Radio
- Music Streaming (Spotify \& Other)
- Listen Back to Irish Radio
- Podcast
- YouTube Music



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Between the ongoing strength of live radio and innovation within on demand audio, audio has never been in such a strong position.

In terms of recency of listening, there is almost universal listening to audio content in the past week ( $97.6 \%$ ) and live radio is the dominant player in this field reaching $91.8 \%$ of adults. Listening to on-demand, online audio now reaches $57.4 \%$ of the population.

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## Appendix - Some Extras

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## Podcast Audience

 (7.6\% average day)



System
 <br> \section*{Live Radio Audience <br> \section*{Live Radio Audience <br> <br> (79.3\% average day)} <br> <br> (79.3\% average day)}

$\qquad$



Music Streaming Audience
(24.1\% average day)



## Own Music Audience (10.2\% average day)

,

[^0]




| 38\% $\quad 40 \%$ |
| :--- |
|  |
|  |
|  |




## The smart phone is key <br>  <br> 

 audience average day - Some small base sizesSource: JNLR 2023-2 Audio Module (Apr'23 to Jun'23-3 meh data)
,
Note: Device analysis based on format Source

$$
1
$$

40
$+$















Listening on smart speakers has increased marginally again this year whereas listening using other connected devices has dropped back.

## Listening x Device Trend

|  | 2021 | 2022 | 2023 |
| :--- | :---: | :---: | :---: |
| Radio/CD player/Turntable | $72 \%$ | $67 \%$ | $70 \%$ |
| Smart Phone | $28 \%$ | $34 \%$ | $30 \%$ |
| Smart Speaker | $6 \%$ | $9 \%$ | $10 \%$ |
| PC/Laptop | $9 \%$ | $9 \%$ | $7 \%$ |
| Tablet | $5 \%$ | $5 \%$ | $3 \%$ |
| TV | $2 \%$ | $3 \%$ | $3 \%$ |
| Other System | $3 \%$ | $4 \%$ | $3 \%$ |

While most listening still happens at home, listening outside of the home has increased marginally suggesting more people are listening as they commute/travel about their day.

## Listening x Location - Trend

|  | 2021 | 2022 | 2023 |
| :--- | :---: | :---: | :---: |
| Home | $75 \%$ | $74 \%$ | $69 \%$ |
| Car/Van | $34 \%$ | $39 \%$ | $41 \%$ |
| Work/ School/ College | $9 \%$ | $11 \%$ | $11 \%$ |
| Out Walking/Cycling/Running | $8 \%$ | $9 \%$ | $11 \%$ |
| Bus/Train/Dart | $1 \%$ | $2 \%$ | $3 \%$ |
| Someone Else's Home | $1 \%$ | $1 \%$ | $1 \%$ |

2021 data was collected from Oct-Nov '20 and May-June'21
(between lockdown periods)

## *Listening on Average day

## Listening to radio - average day



## Smaller media formats gather additional occasional listeners on a measure of reach in the past month.



## Ownership Of Smart Speaker

■ 2019 ■ 2021 ■ 2022 ■ 2023
Ownership of smart speakers continues to grow.

Ownership levels higher among the younger age groups but growing across all sectors - most significant growth among 45-64's since 2021.

- 15-24 - 25-44 ■ 45-64 ■ 65+ $\underline{2023 \text { data }}$


## Recap - Average Daily Minutes



## Radio engages audiences for more than 4 hours every day.

## Notes on Report

- This report is sourced from JNLR data collected in Quarter 22023 (April to June 2023).
- The data in this report is based on a large national sample of 3,090 interviews, conducted in home, across all radio franchise areas, among a sample of individuals aged 15+.
- The interview captured information on radio and other audio content.
- The radio data shown in Charts 11-14 is based on the core interview (question 3 to 5 ) and key analyses presented in July 2023, based on 12-month data, (July 2022 to June 2023).
- Data on the broader audio market is based on the JNLR Audio Module, implemented in tandem with the core interview during the specific 3-month period, April to June 2023. (Please refer to the footnote on each chart to confirm the research base).
- The in-home, face to face, methodology ensures inclusion of all age and regional cohorts and both offline and online communities.


## Thank you.

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[^0]:    - 

